



Growing employment staffing agency in East Los Angeles has immediate openings for **Outside Sales Representatives** to join our team! You will be responsible for outside sales, canvassing the area, and offering our staffing services, to clients in the vicinity.

Responsibilities:

- Grow book of business with new, and existing clients
- Create and deliver sales presentations to prospective clients
- Collaborate with Recruiting department to prepare employees for new orders
- Answer customer inquiries in a timely and professional manner
- Organize client information and forms to request agreements
- Computer literate, track daily sales report, enter in company database
- Good follow up and organizational skills
- Outgoing person who thrives for growth



- Prefer experience inf the Staffing and hiring industry



Qualifications:

Previous experience in staffing sales, and marketing,

- Customer service skills, and positive attitude
- Strong negotiation skills
- Ability to build rapport with clients
- Effective verbal and written communication skills – Spanish a plus
- Ability to thrive in fast-paced environment
- Qualified applicants should have a valid driver's license, reliable transportation, and insurance - a must.
- Work days: are Monday to Friday – Full time or Part time – Flexible Hours
- Hourly pay, plus commission, car allowance, company phone, benefit package

Excellent position for a student interested in learning the “staffing business”

If you meet these qualifications and would like to be considered for this position, please send your resume to Gfernandez@WCstaffing.net

Call for more information Office: 323-265-2002 or Cell: 562-713-3097